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ULEN ZIPRIMA

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RECENTLY CONCLUDED EGS REVIEW OF ZRPRIMA PROGRAM, SEGWS THAT HUBERT ERFORTS HAVE NOT ACHIEVED ANY SIGHIFICANT RESULTS AND CONTINUATION OF PROGRAM AS SUCH NO LONGIL WARRANTED. - Main Réason for Mulark Failure is that cuear technician recruiting progra has been hiserable failure wher liasured againstyoriginal OBJECTIVE OF 2000 TECES FROM WESTERN EUROPE ALONE. THOUGH CUR-FIGURES NOT COMPLETE, WE ESTIMATE PROBABLY LESS TEAN FIFTY CANDIDATES HAVE RECEIVED CONTRACT APPROVAL AND WE ABLE CONFIRM ADOUT TEN WHO HAVE ACTUALLY MADE IT TO THE ISLAND. KNEARK SUCCEEDED IN INSERTING ABOUT TRIRTY RECRUITED TECHS INTO THE VARIOUS BIRING CHAINELS, BUT SO FAR ONLY TWO EAVE RECEIVED CONTRAC APPROVAL FROM HAVA.

2: CUEAN FAILURE TO RECRUIT IN SIGNIFICANT NUMBERS APPEARS DUE LARGELY TO RELUCTANCE POPLIGH WINISTEY AND POREIGN SERVICE OFFICERS PURSUE TECH RECRUITING MISSION AGGRESIVELY, BURLAUCHATIC IHCOMPETENCE IN HAVANA, FEAR OF INFILTRATION OF BOSTILE AGENTS

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PAGEABLE LOSS OF INTEREST IN THE PROGRAM ON PART OF CASTRO MINSELF. THESE FACTORS WHICH EMERGE FROM OUR STUDY OF THE CUBAN PERFORMANCE ACCOUNT FOR LACK OF RESPONSE FROM EMBASSIES TO APPLICATIONS, LONG DELAY IN GETTING WORD BACK FROM HAVANA AND SHALL NUMBER OF TECHS ULTIMATELY HIRED. LONG TIME LAG METWEEN INITIAL APPLICATION AND ULTIMATE APPROVAL FROM HAVA, WHICH RUNS SIX TO MINE MONTHS, HAS COST CUBANS NUMBER OF TECHS WEO WERE INITIALLY EAGER BUT SUBSEQUENTLY LOST INTEREST OR TOOK OTHER JOBS.

3. IN PACE OF FOREGOING WE DO NOT BELIEVE IT WORTHVEILE
TO CONTINUE INTENSIVE SEARCH FOR ZEPRIMA CANDIDATES FOR INSERTION
INTO CUBAN HIRING CHANNEL. /STATIONS DITH ACTIVE LEADS SHOULD STAY
WITH THEM IN THE HOPE THEY MAY STILL BE HIRED, BUT CEASE EFFORTS
TO GENERATE LEADS FROM SCRATCH. ON OTHER HAND, THERE ARE FAIR
MUMBER NOW BLOC TECHS IN CUBA AND IT LIKELY CUBANS WILL CONTINUE
TO HIRE NEEDED TECHS ON LIMITED SELECTIVE BASIS AS THEY DID PRIOR
TO TEPRIMA PROGRAM. STATIONS THEREFORE ARE URGED TO CONTINUE BE
ALEET FOR SUCH OPPORTUNITIES AND TO EXPLOIT THE IN SAME MARKER

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IN THIS CONNECTION WE NOTE THAT LOST DERULEN CFRICIALS RESPONSIBLE TOO RECAUTING TECHS THIS TO RELY EMIVILY ON LOCAL CP STALP OF APPROVAL OR OTHER STEONG INDICATION THAT CANDIDATE IS POLITICALLY LOCALIZED. LACKING THIS THEY MAY LITTED ICHORE THE APPLICATION OF REJECT IT.

- ELEN MOST GRATIFYING. WE LESVIDED CUCANS WITH GOOD RULEER HIGHLY CUALIFIED ENGINEERS AND TECHNICIAMS WITH HE PAR REASONS CITED WHABLE OR UNWILLING TO ACCEPT. MUDARE HAS MADE A RESPECTABLE REPORT TO EXPLOIT THIS OPPORTUNITY AND PACT THAT WE HAVE NOT ACHIEVED SIGNIFICANT RESULTS IS MELLLY REFLECTION CURAN CONTUSION AND INSPIRADE WITH RESULTANT FAILURE ACTION TIDIE CON GOLLS.
 - 5. DISCORTINUE USE ZEPETAL SLOG AND FILE 200-120-47

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